



**Discount pricing agreement**

## **Demco Discount Program**

\* Program discounts are offered to individual consortia members based on their annual organizational spend

## Your discount pricing agreement terms

Demco is pleased to offer your members the following contract discount program discounts for 2023! Your applicable discounts are based on prices listed on our website at [demco.com](http://demco.com) and will remain the same throughout the terms of this agreement.

<b>Discount</b>	<p><b>CTL000 Introductory Level</b> (previous contract customers who have not purchased in 5 Years)</p> <p><b>\$100 minimum order</b> (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> <li>• 6% on library, office, and technology supplies</li> <li>• 2% on learning materials, furniture, and equipment</li> <li>• Standard Shipping &amp; Processing fees apply to all orders.</li> </ul> <p><b>CTL001 Demco Contract level 1</b></p> <p><b>\$100 minimum order</b> (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> <li>• 12% on library, office, and technology supplies</li> <li>• 4% on learning materials, furniture, and equipment</li> <li>• Standard Shipping &amp; Processing fees apply to stock orders under \$100. Stock orders over \$100 (after discount) qualify for one flat rate of \$10.95 Shipping &amp; Processing. U-Pay all drop ship fees.</li> </ul> <p><b>CTL002 Demco Contract level 2</b></p> <p><b>\$75 minimum order</b> (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> <li>• 14% on library, office, and technology supplies</li> <li>• 5% on learning materials, furniture, and equipment</li> <li>• Standard Shipping &amp; Processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$10.95 Shipping &amp; Processing. U-Pay all drop ship fees.</li> </ul> <p><b>CTL003 Demco Contract level 3</b></p> <p><b>\$75 minimum order</b> (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> <li>• 16% on library, office, and technology supplies</li> <li>• 6% on learning materials, furniture, and equipment</li> <li>• Standard Shipping &amp; Processing fees apply to stock orders under \$75. Stock orders over \$75 (after discount) qualify for one flat rate of \$6.00 Shipping &amp; Processing. U-Pay all drop ship fees.</li> </ul> <p><b>CTL004 Demco Contract level 4</b></p> <p><b>\$50 minimum order</b> (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> <li>• 18% on library, office, and technology supplies</li> <li>• 7% on learning materials, furniture, and equipment</li> <li>• Standard Shipping &amp; Processing fees apply to stock orders under \$50. Demco will pay regular FedEx Ground Service shipping costs on all stock orders over \$50 (after discount). U-Pay all drop ship fees.</li> </ul> <p><b>CTL005 Demco Contract (AK/HI)</b></p> <p><b>\$50 minimum order</b> (after discount) required for contract terms to apply</p> <ul style="list-style-type: none"> <li>• 18% on library, office, and technology supplies</li> <li>• 7% on learning materials, furniture, and equipment</li> <li>• Standard Shipping &amp; Processing fees apply to all orders.</li> </ul>
<b>Exclusions</b>	<ul style="list-style-type: none"> <li>• Security products, Demco Software products, littleBits™ products, Demco exclusive products including but not limited to: Dr. Seuss™, Pete the Cat®, Eric Carle™, and Mo Willems</li> </ul>
<b>Expires</b>	<ul style="list-style-type: none"> <li>• December 31<sup>st</sup>, 2023 – renewable annually</li> </ul>

\*For large quantity orders or purchases over \$2,000, please contact the Demco Inside Sales Team toll-free at 800.462.8709 or email [quote@demco.com](mailto:quote@demco.com). You may be eligible for special bid pricing. **Discounts under this agreement cannot be used with bids, sale catalogs, or other promotions. If a sale price is lower than your discounted price, you will receive the best price.**

### How to place an order

**Web:** [demco.com](http://demco.com)

**Phone:** 800.356.1200

**Email:** [order@demco.com](mailto:order@demco.com)

**Fax:** 800.245.1329

### Delivery

In-stock items arrive within 7–10 working days after receipt of order. Depending on vendor lead times, furniture and equipment may take 2–12 weeks to arrive.

### Payment terms

Net 30 days

### Remittance address

[billing@demco.com](mailto:billing@demco.com)

**Demco**

P.O. Box 88623

Milwaukee, WI 53288-8623

### Mailing address

**Demco**

4810 Forest Run Rd

P.O. Box 7488

Madison, WI 53707-7488

### Returns & warranties

You may return or exchange a qualifying item\* within six months of your invoice date. **Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective.**

Engraved or imprinted items are not returnable.

\*Not sure if an item qualifies for a return or exchange? A Demco Customer Service Representative can help you. Call 800.962.4463 or email [custserv@demco.com](mailto:custserv@demco.com).

**Note:** Terms and conditions may change at any time.

Thank you for considering these terms. On behalf of Demco, I look forward to exceeding your expectations!

**Kristopher L. Snow**

*Contracts Facilitator*

Phone: 888.211.3072

Fax: 888.320.0288

Email: [contracts@demco.com](mailto:contracts@demco.com)